



<b>Position Vacant OR Designation *</b>	<b>Branch Manager</b>
<b>No. of vacancies</b>	6-8
<b>Job Description / Responsibilities *</b>	<ul style="list-style-type: none"> <li>• Leading a result oriented team and responsible for Branch Profitability.</li> <li>• Ensuring high quality service and Customer relationship management of High Net worth clients.</li> <li>• Ensuring achievement of overall branch targets and generating business through cross selling.</li> <li>• Ensuring all components of Branch sales model and function as per design.</li> <li>• Ensuring increase in CASA base through better service and acquiring new customer base with High Net worth.</li> <li>• Regular review of Branch performance with Branch Staff</li> <li>• Managing entire operations of the Branch and ensuring compliance of Standard operating procedures for enhancing customer service experience and delivering customer delight.</li> <li>• Complaint handling .</li> <li>• Ensuring compliance with Banking Rules, regulations and procedures.</li> <li>• Audit Compliance .</li> <li>• Sourcing, processing and forwarding Retail and Wholesale Loan proposals to Regional office for sanction .</li> <li>• Monitoring Disbursement procedure after thorough compliance of all the terms and conditions of Sanction .</li> <li>• Overall Branch supervision</li> </ul>
<b>Work experience * (Min. &amp; Max.)</b>	<p>Minimum 5 to 7 years  <b>KNOWLEDGE &amp; SKILLS :</b></p> <ul style="list-style-type: none"> <li>• Proven branch management experience, as a Bank Manager or similar role</li> <li>• Sufficient knowledge of modern management techniques and best practices</li> <li>• Ability to meet sales targets and production goals</li> </ul>

	<ul style="list-style-type: none"> <li>• Familiarity with industry's rules and regulations</li> <li>• Excellent organizational skills</li> </ul> <p>Results driven and customer focused Leadership and human resources management skills</p>
<b>Functional Area *</b>	Branch Business Development and Branch Operations
<b>Industry *</b>	Banking & Finance
<b>Keywords *</b>	Branch Banking with good knowledge in Liabilities as well as Asset products. The candidate should be result oriented & go getters willing to take up challenges & fulfill allotted Targets.
<b>Location of Job</b>	Mumbai , Pune , Surat
<b>Annual salary</b>	As per the skills and expertise and current CTC of the candidates.
<b>Desired profile of the candidate *</b>	<p>Candidates who have flair for sales and adequate experience as Branch Managers , currently working in Private sector , Cooperative Banks in the position of Branch Manager.</p> <p>The applicant should be individually meeting Branch Targets related to Deposits , Loans , CASA , Insurance and other banking products.</p>
<b>Basic / UG /PG Qualification *</b>	JAIIB, CAIIB, B.Com , Diploma in Banking & Finance , BBA, MBA
<b>E-mail ID*</b>	dbose@zoroastrianbank.bank.in; bankjobs@zoroastrianbank.bank.in
<b>Company website</b>	<a href="http://www.zoroastrianbank.com/">http://www.zoroastrianbank.com/</a>
<b>Contact person</b>	Chief Manager HR